

**32nd AMERICA'S CUP CHALLENGER SELECTION SERIES ("CSS")
FOR THE LOUIS VUITTON CUP**

FORMAT/SCORING AGREEMENT

1. USE OF THE ACTS. Beginning in 2005, at the end of each Act (including the April 2007 Fleet Race Regatta), the Challengers will receive "Ranking Points" according to the results of the respective Act (excluding Alinghi) using a high-point scoring system as follows:
 - (a) the first place Challenger scores points equal to the final number of Challengers following the 29 April 2005 final deadline; the second place Challenger scores one less point, etc.
 - (b) Challengers that do not compete in, or are disqualified from, any Act score zero points; and
 - (c) ties will not be broken (Challengers tied for the same place at the end of an Act shall score the same Ranking Points for that Act; e.g., two Challengers tied for 1st would both score points equal to the final number of Challengers as per (a) above, no Challenger would score points for second place, and the third place Challenger would score two less points than the Challengers tied for first place).
2. WEIGHTING OF ACTS. Each Act shall be weighted as follows:
 - (a) Act 1, Act 2 and Act 3: **x 0** (not counted);
 - (b) Act 4, Act 5, Act 6, Act 7, Act 8 and Act 9: **x 1 each**;
 - (c) Act 10, Act 11 and Act 12: **x 2 each**;
 - (d) 13th Act (Fleet Race Regatta): **x 3**.

Therefore, Ranking Points won in each Act are multiplied by the weighting factor for that Act as in bold above (**x0, x1, x2 or x3**) to get the total Ranking Points for each Challenger for all Acts.
3. CSS RANK. The total points each Challenger has accumulated at the end of the 13th Act will rank the Challengers first through last ("CSS Rank"), and their CSS Rank will not change for the duration of the CSS except as in paragraph 4 below.
4. WITHDRAWAL OF A CHALLENGER. If a Challenger withdraws from 32nd America's Cup or otherwise does not start the CSS, their scores and CSS Ranking Points will remain for the Acts in which they did compete; however, that Challenger will be removed from the Ranking list, and others that previously were ranked below that Challenger will be moved up accordingly.
5. FORMAT. The CSS will consist of two rounds-robin with all Challengers in one group, a four-team (two pairs) knock-out semi-final, and a two-team knock-out final.
6. BONUS POINTS. Each Challenger's CSS Rank shall be used:
 - (a) in conjunction with the ISAF round-robin pairing lists, as published in the ISAF International Umpires Manual (6/05) with any corrections recommended by the Regatta Director and approved by the CC, whose approval shall not be unreasonably withheld, to determine the pairings, match order, starting line entry, etc., for the rounds-robin; and
 - (b) to award bonus points to be carried forward by Challengers into the rounds-robin as follows:
 - (i) CSS Rank 1 -- four bonus points;
 - (ii) CSS Ranks 2, 3, and 4 -- three bonus points;

- (iii) CSS Ranks 5, 6 and 7 -- two bonus points;
 - (iv) CSS Ranks 8 and lower -- one bonus point.
- (c) Challengers tied for the same CSS Rank at the end of the final Act (13th Act) shall score the same bonus points awarded for that Rank as in (b) above; e.g., two Challengers tied for CSS Rank 2 would each receive three bonus points, and the next Challenger would be on CSS Rank 4 and score three bonus points; however, different Ranks would be awarded to the tied Challenger(s) based on (and ties broken using) the results of all matches raced during the Acts (from Act 4) between the tied Challengers or, if that does not resolve the tie, the result of the last match between the tied Challengers, or if that does not resolve the tie, in favor of the Challenger(s) which finished higher (highest, in order) in the 13th Act.
7. ROUNDS-ROBIN. Wins in all rounds-robin races will count two points. Each Challenger's total score for the rounds-robin will be the sum of that Challenger's bonus points carried forward from the Acts plus points won by that Challenger in all rounds-robin races. At the end of the rounds-robin the four Challengers with the most points will advance to the CSS semi-finals. No points from the rounds-robin are carried forward to the semi-finals.
8. SEMI-FINALS. The semi-finalist with the most points at the end of the rounds-robin will choose which one of the other three semi-finalists it will race in its semi-final; the other two will race in the other semi-final. The first team in each semi-final to win five points (one point per win, or as awarded for redress by the Jury) is the winner and advances to the final. No points from the semi-finals are carried forward to the finals.
9. FINALS. The first team to win five points (one point per win, or as awarded for redress by the Jury) will be the winner of the CSS, and will advance to the 32nd America's Cup Match to race the Defender.
10. PRE-START ENTRY. Choice of pre-start entry for the first match of the semi-finals and finals will be determined by toss of a coin or similar.
11. TIE BREAKING. Where there is a tie that does not involve the elimination of a Challenger from the CSS, the tie shall be broken in favor of the Challenger(s) with the higher or highest CSS Rank. Where there is a tie involving the elimination of one or more Challengers from the CSS at the end of the rounds-robin, there will be a "sail-off" (all "sail-offs" are first-to-win two races) to determine which Challenger advances as follows:
- (a) if two Challengers are tied for 4th place, there will be a sail-off;
 - (b) if three Challengers are tied for 4th place, the two Challengers with the lowest CSS Ranks will have a sail-off, and the winner will meet the other Challenger (with the highest CSS Rank of the three) in a sail-off;
 - (c) if four Challengers are tied for 4th place, the Challenger with the highest CSS Rank will choose which of the other three they will race in a sail-off, and the other two Challengers will have a sail-off; then the two winners will meet in a sail-off;
 - (d) if three Challengers are tied for 3rd place, 3rd place shall be awarded to the Challenger with the highest CSS Rank, and the other two Challengers will have a sail-off for 4th place.
 - (e) if four Challengers are tied for 3rd place, the Challenger with the highest CSS Rank will choose which of the other three they will race in a sail-off for 3rd place; the other two Challengers will have a sail-off for 4th place.
 - (f) the principles above will be applied to resolve any other tie involving more than two Challengers where one or more of the Challengers will be eliminated.
12. The Event Authority (ACM) and the Challenger of Record (GGYC) hereby agree to the foregoing format pursuant to Article 3.3(c) of the Protocol. The Event Authority (ACM) and the Challenger Commission hereby agree to the foregoing details pursuant to the second sentence of Article 3.3(d) of the Protocol. For the avoidance of doubt, in accordance with the

second and third sentences of Protocol Article 3.3(d), further details of the format for the Challenger Selection Series described herein shall be agreed between the Event Authority and the Challenger Commission. Precise timing and scheduling of the Regatta and the Pre-regattas, however, shall be determined by the Event Authority in consultation with the Challenger Commission and the Defender.

Agreed,

AC MANAGEMENT

_____ the ____ day of _____, 2005
Michel Bonnefous, CEO

_____ the ____ day of _____, 2005
Nathalie Vez-Habegger, General Counsel

CHALLENGER COMMISSION

_____ the ____ day of _____, 2005
George Clyde, Chairman

_____ the ____ day of _____, 2005
Tom Ehman
Chairman, CSS Working Party

GOLDEN GATE YACHT CLUB

_____ the ____ day of _____, 2005
David Haskin, Commodore

_____ the ____ day of _____, 2005
Melinda Erkelens, Director